

Message Text

UNCLASSIFIED

PAGE 01 GUATEM 04487 212223Z

11

ACTION AGR-10

INFO OCT-01 ARA-10 ISO-00 EB-07 COME-00 TRSE-00 /028 W

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R 212152Z AUG 75

FM AMEMBASSY GUATEMALA

TO SECSTATE WASHDC 7874

UNCLAS GUATEMALA 4487

E.O. 11652: N/A

TAGS: ETRD, GT

SUBJECT: INCLUSION OF PRODUCT ON TRADE ACT PREFERENCE LIST

1. HAWAIIAN AGRONOMICS INTERNATIONAL (GUATEMALA) S.A.,
GROWER AND EXPORTER OF AGRICULTURAL PRODUCTS, SHORTLY
WILL GO INTO PRODUCTION IN MACADAMIA NUTS. WILL BE
SETTING UP PLANT TO SHELL, PROCESS (BY COOKING IN COCO-
NUT OIL) AND VACUUM-PACK NUTS IN JARS/CANS. HOPE TO
EXPORT TO US AND HAVE REQUESTED INFORMATION WHETHER NUTS
WOULD BE CLASSIFIED AS TSUS ITEM 14560 ON PENULTIMATE
LIST OF "TSUS ITEMS TO BE CONSIDERED FOR PREFERENCES"-
I.E., NUTS NOT SPECIFICALLY PROVIDED FOR, PREPARED OR
PRESERVED OTHER THAN SIMPLY SHELLED OR BLANCHED. IN PAST
THIS CATEGORY HAS BORNE RATE OF FSTY OF 28 PER CENT AD VALOREM.

2. US COMPANY CLAIMS HAWAII AND CALIFORNIA PRODUCERS
MACADAMIA NUTS CAN'T MEET US DEMAND, WHICH THEY BELIEVE
WITH FURTHER SUPPLY MAY BE DEVELOPED BEYOND CURRENT AREAS
OF MAJOR CONSUMPTION ON EAST AND WEST COASTS OF US. NO
IMPORTS AT PRESENT FROM OTHER FOREIGN NATIONS.

3. EXPANSION PLANS OF HAWAIIAN AGRONOMICS DEPEND IN PART
ON DETERMINATION OF PREFERENTIAL RATE OF IMPORT DUTY ON
ENTRY TO THE US. WOULD APPRECIATE EARLY ADVICE.
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